

**EXHIBIT-B**

**LAW FIRM OF NAREN THAPPETA**  
Patent, Trademark, and Copyright Matters  
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March 12, 2001

Mr. Sailaja Attili  
Cisco Systems, Inc.  
Bangalore, India

Via Email Only

**PRIVILEGED AND CONFIDENTIAL**

Re: New U.S. Non-Provisional Utility Patent Application  
For: Providing Different QOS to Layer-3 Datagrams When Transported on Tunnels  
Inventor(s): Sailaja Attili  
Our Ref.: CSCO-7; Your's: 92821

Dear Sailaja:

Appended is a copy of the first draft of the patent application in the above-referenced matter.  
Please review it carefully and let me know of any comments you have.

The application is believed to be complete in all respects except as noted in this paragraph.  
Additional claim sets will be added upon your approval of the technical subject matter. The points  
noted in the footnotes need to be addressed.

I look forward to your feedback.

Yours Sincerely,

Naren Thappeta

Encl.  
NRT/nrt

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